# BEVERAGE PROVIDER AGREEMENT

This agreement (the "Agreement") is made by and between Coca-Cola Enterprises Inc. d/b/a Tri-States Coca-Cola Bottling Company, a Delaware corporation ("Beverage Provider"), and the MSD of Washington Township having its principal place of business at 8550 Woodfield Crossing Blvd., Indianapolis, Indiana 46240 ("District").

## WITNESSETH:

WHEREAS, Beverage Provider is dedicated to being responsive to local school needs and to improving the communities in which it does business, including by supporting youth development and education, and District has requested a variety of beverages for the use of students, faculty and staff;

WHEREAS, Beverage Provider has adopted the Alliance for a Healthier Generation School Beverage Guidelines which were announced on May 3, 2006 by former President Clinton and Governor Huckabee of Arkansas, co-chairs of the Alliance for a Healthier Generation. Working together with the District to implement these guidelines, this school wellness effort supports teaching kids to consume a balanced diet and be physically active;

WHEREAS, District is vested with the appropriate authority and wishes to grant to Beverage Provider the exclusive beverage availability rights described herein with respect to all schools in the MSD of Washington Township ("Schools") and with respect to all other facilities owned or operated by the District.

NOW, THEREFORE, in consideration of the promises herein contained, the parties hereto agree as follows:

# 1. Definitions.

- (a) "Agreement Year" means each twelve-month period during the Term beginning with the first day of the Term.
- (b) "Approved Cups" means disposable cups approved by Beverage Provider from time to time as its standard trademark cups and/or vessels and/or other (disposable and nondisposable) containers approved by Beverage Provider from time to time, all of which shall prominently bear the trademark(s) of Coca-Cola® and/or other Products (as herein defined) on all of the cup surface.
- (c) "Beverage" or "Beverages" shall mean all nonalcoholic beverages of any kind, but shall not include fresh-brewed unbranded coffee and tea products, water drawn from the public water supply or unbranded juice squeezed fresh on the Campus.
- (d) "Campus" means the entire premises of each and every School and facility owned or operated by District either now or in the future, including without limitation, all elementary, middle, high, post secondary and alternative schools, athletic facilities, offices, maintenance facilities, and including for each such location, the grounds, parking lots, all buildings which are a part of the location, all cafeterias, faculty and staff lounges, dining facilities, branded and unbranded food service outlets, concession stands, press rooms, sky boxes, stadium suites, vending locations, and players' benches, sidelines and locker rooms. The defined terms "Schools" and "Stadium" are included within the collective term "Campus."

- (e) "Competitive Products" means any and all Beverages other than Products (as defined herein).
- (f) "Concessionaire" means any third party providing services under contract with District on Campus or to Teams that directly or indirectly relates to the services of Beverages.
- (g) "Products" shall mean Beverage products purchased directly from Beverage Provider or sold through vending machines owned and stocked by Beverage Provider.
- (h) "Stadium" shall mean the North central High School Football Stadium, which is located at 1801 East 86<sup>th</sup> Street, Indianapolis, IN. and all other stadiums within the Campus including, but not limited to, the grounds, parking lots, all buildings which are part of the Stadium, all concession stands, dining facilities, branded and unbranded food service outlets, press rooms, sky boxes, stadium suites, vending and players' benches, sidelines and locker rooms.
  - (i) "Team" or "Team(s)" means all interscholastic athletic teams associated with District.
- 2. <u>Term.</u> Beverage Provider shall have the rights provided herein for a term of five (5) years, with the option to extend contract two (2) years if both parties agree. This term begins August 1, 2009 ("Term"), unless mutually extended by written Agreement of the parties or unless sooner terminated as provided herein. Effective at the end of each full Agreement Year, either party shall have the right to terminate this Agreement, without cause, by giving the other party sixty (60) days advance written notice. The District's payment and performance obligations hereunder are subject to the appropriation and availability of funds.

# 3. Consideration.

In order to advance the educational mission of the District, to benefit the District, its students and educators, to support school wellness efforts and in exchange for the rights granted to Beverage Provider hereunder, Beverage Provider agrees to provide funding and other support. The parties intend that such funding and other support used to focus on some or all of the following:

- Academic enrichment and scholarships
- Improvement of technology at the Schools
- Additional or improved educational materials
- School and Campus improvements
- Student extra-curricular activities
- Educator and Student reward and recognition programs
- Physical fitness and nutrition education programs
- Teaching kids to consume a balanced diet and be physically active

Specific funding, programs and other support are as follows:

(a) Scoreboard Funding. Beverage Provider agrees to pay to District a total of Twenty Five Thousand Dollars (\$25,000) ("Scoreboard Funding") for the purchase of scoreboards or other equipment, to be placed at the Schools and/or the Stadium, at District's expense ("Scoreboards"). The Scoreboard Funding shall be deemed earned evenly over the entire Term. THE PROVISION OF THE SCORE-BOARDS IS ON AN "AS IS" BASIS. BEVERAGE PROVIDER HEREBY DISCLAIMS ANY AND ALL EXPRESS AND IMPLIED WARRANTIES, INCLUDING WITHOUT LIMITATION THOSE OF MERCHANTABILITY AND FITNESS FOR INTENDED USE, AND BEVERAGE

**PROVIDER SHALL NOT BE LIABLE FOR CONSEQUENTIAL, INCIDENTAL OR INDIRECT DAMAGES.** During the Term and upon termination or expiration of this Agreement, District retains ownership of Scoreboards.

- (b) Rebates. District will earn a rebate of: (i) Four dollars and fifty cents (\$4.50) for each standard physical case of 20 ounce bottled Dasani Product, 20 ounce bottled CSD/MM product, 20 ounce bottled POWERade Product and 20 ounce bottled Dasani Flavor Product; (ii) Two Dollars and forty cents (\$2.40) for each standard physical case of 300 ml bottled Dasani Product, 12 ounce bottled-POWERade Product, 12 ounce and 20 ounce bottled Vitamin Water Product, 12 ounce bottled Dasani Product 12 ounce FUZE product and 10 ounce bottled Minute Maid Juices to Go Product purchased and paid for by District for sale on the Campus. District will earn a rebate of: (iii) Two dollars (\$2.00) for each standard physical case of 20 ounce bottled Dasani Product, 20 ounce bottled CSD/MM product, 20 ounce bottled POWERade Product and 20 ounce bottled Dasani Flavor Product sold through Beverage Provider's full-service Beverage vending machines on the Campus during the Term. In addition, District will earn a rebate of Two Dollars (\$2.00) for each standard physical case of 2 liter bottled carbonated Product purchased and paid for by District for sale on the Campus (collectively the "Rebates").
- (c) <u>Advanced Rebates.</u> For Agreement Year One only, Beverage Provider will advance District up to seventy five percent (75%) of the estimated total Rebate for such Agreement Year, as determined in good faith by Beverage Provider, in the amount of Fifty-Eight Thousand Dollars (\$58,000) (the "Advanced Rebate"). No additional Rebates shall be paid until the Advanced Rebate is fully earned by District. Any Rebates earned in excess of the Advanced Rebate shall be paid in arrears, within thirty (30) days after end of each applicable Agreement Year in which the excess Rebates were earned.
- (d) <u>Commissions</u>. Beverage Provider shall pay the District commissions on full-service Beverage vending sales based on the following rates and initial vend prices:

Package	Commission Rate	Initial Vend Price
12 ounce cans – carbonated	22%	\$0.75
12 ounce bottles – Dasani	22%	\$0.75
12 ounce bottles- Vitamin Water	22%	\$1.00
20 ounce bottles – carbonated	32%	\$1.25
20 ounce bottles – Minute Maid Refreshments	32%	\$1.25
20 ounce bottles – POWERade	32%	\$1.25
20 ounce bottles – Dasani	32%	\$1.25
10 ounce - Minute Maid Juices to Go	22%	\$1.00

Commissions are paid based upon cash collected, after deducting taxes, recycling fees, other government-mandated fees, communication charges and credit and debit card fees, if any.

Commissions shall not be payable on any sales from vending machines not filled or serviced by Beverage Provider. Vend prices and packages shall be in effect for the current Agreement Year.

Beverage Provider may adjust the vend prices on an annual basis as necessary to reflect changes in its costs, including cost of goods.

Commissions will be paid in arrears, on or about the 20th of each month with an accounting of all sales and monies.

- (e) <u>Advanced Commissions.</u> For Agreement Year One only, Beverage Provider will advance District up to seventy five percent (75%) of the estimated total Commission for such Agreement Year, as determined in good faith by Beverage Provider, in the amount of Twelve-Thousand Dollars (\$12,000) (the "Advanced Commission"). No additional Commissions shall be paid until the Advanced Commission is fully earned by District. Any Commissions earned in excess of the Advanced Commissions shall be paid monthly, in arrears.
- (f) Each Agreement Year, Beverage Provider agrees to provide District with complimentary Products, of Beverage Provider's choosing, with an approximate annual retail value of Three Thousand Dollars (\$3,000). (Approximately 450 12oz cases) In the event District does not request all complimentary Products by the end of each Agreement Year, any remaining complimentary Product shall be retained by Beverage Provider with no further obligation.
- 4. <u>Grant of Beverage Availability and Beverage Merchandising Rights.</u> District hereby grants to Beverage Provider the following exclusive Beverage availability and merchandising rights:
- (a) <u>Beverage Availability on Campus.</u> Beverage Provider shall have the exclusive right to make Beverages available for sale and distribution on Campus. District agrees that Products shall be the exclusive Beverages sold, dispensed, served or sampled at all locations and at all functions on the Campus. District agrees that District and all other persons serving Beverages on Campus, including without limitation Concessionaires, Teams, and booster clubs, shall purchase all (100%) of their requirements for Products, Approved Cups and carbon dioxide from Beverage Provider. In particular, District shall cause each School administration to do the following:
  - (i) Offer a selection of Beverage Provider's Products to comply with the following standard Beverage guidelines (the "Guidelines") at the Schools indicated below:

#### **Elementary Schools**

- Bottled water
- Up to 8 ounce servings of milk and 100% juice<sup>1</sup>
- Low fat and non fat regular and flavored milk (includes nutritionally equivalent milk alternatives (per USDA), such as soy milk) with up to 150 calories per 8-ounce serving
- 100% juice with no added sweeteners and up to 120 calories per 8-ounce serving

## Middle Schools

- Same as elementary Schools, except juice and milk may be sold in 10 ounce servings
- Notwithstanding the foregoing, however, if middle School and high School students have common access to areas where Beverages are sold on a common Campus or in common buildings, then District has the option to adopt the high School standard below

## **High Schools**

- Bottled water
- No or low calorie Beverages with up to 10 calories per 8-ounce serving
- Up to 12 ounce servings of milk, 100% juice, light juice and sports drinks
- Low fat and non fat regular and flavored milk with up to 150 calories per 8-ounce serving
- 100% juice with no added sweeteners and up to 120 calories per 8-ounce serving
- Light juices and sports drinks with no more than 66 calories per 8-ounce serving

<sup>&</sup>lt;sup>1</sup> For purposes of this Agreement, 100% juice is defined as 100% juice that contains at least 10% of the recommended daily value for three or more vitamins and minerals.

At least 50% of Beverages on Campus must be water and no or low calorie options

Products offered at the Schools in compliance with the Guidelines shown above may be available during the regular and extended school day and at all locations in the Schools, except where not permitted by federal or state regulations. The extended school day includes, but is not limited to, activities such as clubs, athletic practices, yearbook, band and choir practice, student government, drama, and childcare/latchkey programs. District represents and warrants that current federal and state regulations permit the sale of Beverages in Schools at least in accordance with the above Guidelines;

- (ii) Obtain Beverage vending services from Beverage Provider, which shall have the exclusive right to provide Beverage vending on Campus;
- (iii) Offer juice Products, juice-containing Products and other Products in cafeteria lines of all Schools, including without limitation elementary Schools, if such Products meet state, and federal nutrition and procurement regulations and the above Guidelines;
- (iv) Permit Beverage Provider to place a minimum of twenty (20) Beverage vending machines in mutually agreed upon locations as required to meet Beverage availability needs on Campus;
- (v) Cause only 20 ounce bottled Products or other mutually agreed upon package size Products to be made available for sale at concession stands on the Campus;
- (vi) Permit Beverage Provider to place vending machines in all athletic facilities operated by Schools, including Stadium; and
- (vii) Cause Products to be hawked in stands in Approved Cups and plastic bottles (currently twenty-ounce) at all sporting events and during all events when any items of any make or description are hawked on the Campus.
- (b) <u>Beverage Merchandising Rights.</u> Beverage Provider shall have the exclusive right to merchandise Beverages on Campus including the following specific rights:
  - (i) Trademarks for Products shall be prominently listed on the menu boards of all food refreshment outlets on Campus;
  - (ii) District shall ensure that all post-mix Beverages served or pre-mix Beverages served, sold or dispensed at concessions and for Team use (including Beverages sold, served or made available in locker rooms, sidelines and players' benches) shall be served in Approved Cups.

# 5. Signage for Products.

Beverage Provider shall be entitled to signage locations as selected by Beverage Provider at the Schools and athletic facilities, including but not limited to advertising panels located on Scoreboards. Such signage shall meet Beverage Provider's reasonable specifications as to design, construction, and general appearance. The location, size and appearance of any sign are subject to District approval, not to be unreasonably withheld. Without the express written consent of Beverage Provider, Beverage Provider's signage on the Campus shall not be altered, obscured in any way or draped at any time or for any reason by any person or entity, including any broadcaster. District shall maintain all Scoreboards, signs

and other promotional materials for Products in good order and repair. All lighted signs and panels promoting Products (including lighted concession advertising) shall be fully illuminated at all events on the Campus for which any signs are illuminated. Beverage Provider shall have the right of access to its permanent signage at all reasonable times for the purpose of replacement or removal of the same or to modify, change or alter the promotional messages appearing thereon at Beverage Provider's cost and discretion, subject to District approval of content, not to be unreasonably withheld.

- 6. <u>Competitive Products.</u> During the entire Term and any renewal or extension thereof:
- (a) No Competitive Products may be sold, dispensed or served anywhere, at any time on the Campus.
- (b) No permanent or temporary advertising, signage or trademark visibility for Competitive Products will be displayed or permitted anywhere on the Campus, including locker rooms, sidelines and players benches.
- (c) No agreement or relationship will be entered into or maintained by District pursuant to which Competitive Products are associated in any manner with the Campus, Schools, Stadium, Teams and/or events at the Stadium in any advertising, promotional activity or other endeavor which creates or tends to create the impression of a relationship or connection between Competitive Products and Campus, Schools, Stadium, Teams and/or events at the Stadium.
- 7. <u>Pricing.</u> During Agreement Year one, Beverage Provider shall provide Beverages to District and/or its concessionaires at the prices set forth in **Exhibit A**. During the remainder of the Term, Beverage Provider shall be entitled to increase prices for Products once per Agreement Year.
- 8. <u>Concessionaire Pricing.</u> If, during the Term, District elects to contract with a Concessionaire that has entered into a separate agreement with Beverage Provider and/or The Coca-Cola Company, the parties acknowledge that there will be no duplication of allowances, funding or benefits (including pricing) to District and/or such Concessionaire. Therefore, in such event, Beverage Provider is not obligated to pay any further consideration to District or such Concessionaire pursuant to any terms of the pre-existing agreement for Products purchased and/or sold under this Agreement.

# 9. Equipment and Service

- (a) During the Term, Beverage Provider will loan to District all Beverage dispensing equipment ("Equipment") which is reasonably required in Beverage Provider's discretion to dispense Products at the Campus. District represents and warrants that electrical service on the Campus is proper and adequate for the installation of Equipment, and District agrees to indemnify and hold harmless Beverage Provider from any damages arising out of defective electrical services.
- (b) District agrees (i) it will execute documents evidencing Beverage Provider's ownership of the Equipment, (ii) upon request of Beverage Provider, District will execute Beverage Provider's Equipment Placement Agreement ("BPEPA"), however, if any of the terms of the BPEPA are in conflict with the terms of this Agreement, this Agreement will control, (iii) the Equipment may not be removed from the Campus without Beverage Provider's written consent, (iv) District will not encumber the Equipment in any manner or permit any attachment thereto except as authorized by Beverage Provider for the Equipment, and (v) District will be responsible to Beverage Provider for any loss or damage to the Equipment, reasonable wear and tear excepted.

(c) Beverage Provider will provide District with reasonable, free service to its Equipment. All equipment service will be provided during normal business hours. Beverage Provider shall not be obligated to provide service hereunder during periods in which it is prevented from doing so due to strikes, civil disturbances, unavailability of parts or other causes beyond the control of Beverage Provider. Beverage Provider shall not be liable for damages of any kind arising out of delays in rendering service.

# 10. Remedies for Loss of Rights.

- (a) In addition to any other legal or equitable remedy, District will have the right to terminate this Agreement upon forty-five (45) days prior written notice to Beverage Provider at any time if:
  - (i) Beverage Provider fails to make any payment due under this Agreement, and if such default continues uncured for the forty-five day period referenced in this Section 10(a); or
  - (ii) Beverage Provider breaches any material term or condition of this Agreement, and if such breach continues uncured for the forty-five day period referenced in this Section 10(a).
- (b) In addition to any other legal or equitable remedy, Beverage Provider will have the right to terminate this Agreement upon forty-five (45) days prior written notice to District at any time if:
  - (i) District breaches any material term or condition of this Agreement, and if such breach continues uncured for the forty-five day period referenced in this Section 10(b); or
  - (ii) District's right to convey the promotional and Beverage availability rights contained in this Agreement expire or are revoked; or
  - (iii) Any material component of the Campus is closed for a period of one hundred twenty (120) days or more.
- (c) Upon termination of this Agreement for any reason, except as set forth in Section 10(a), District will refund any prepaid Scoreboard Funding, Advanced Rebates and/or Advanced Commissions pro rated to the date of termination or, if earlier, the date of any default hereunder by District and District will refund a pro rata portion of the cost of refurbishing and installing the Equipment.
- (d) If any material component of the Campus is closed for more than thirty (30) consecutive days, but less than one hundred twenty (120) consecutive days, Beverage Provider may extend the Term for a corresponding period, whether or not such closure is due to a cause beyond the reasonable control of District.
- (e) If (i) any of the rights granted to Beverage Provider herein are materially restricted or limited during the Term or (ii) if there is a closing of any material component of the Campus, or (iii) a Team fails to play all of its scheduled home games on the Campus for a period of more than thirty (30) consecutive days during its scheduled season, (iv) the Schools' enrollment declines below 3000 or the standard school year is shortened; or (v) government or other regulation limits or prohibits the availability of Beverages as outlined in Section 4; (whether or not any event is due to a cause beyond the reasonable control of District including a strike or other work stoppage), then in addition to any other remedies available to Beverage Provider, Beverage Provider may elect, at its option, to adjust the Advanced Rebates, Rebates, Advanced Commissions and/or Commissions to be paid to District for the then remaining portion of the Term (and District will pay to Beverage Provider a pro rata refund of any prepaid amounts

and a pro rata refund of the costs of refurbishing and installing the Equipment), or to extend the Term of this Agreement, to reflect the diminution of the value of rights granted hereunder to Beverage Provider. In the event Beverage Provider elects to exercise its right to such adjustment and refund, District may, at its option, within ten (10) days following receipt of notice of any adjustment, notify Beverage Provider of its disagreement with the amount of the adjustment. The parties will then attempt in good faith to resolve the disagreement over such adjustment. If the parties cannot, after good faith negotiations, resolve the matter, Beverage Provider may exercise the right of termination described in Section 10(b) above.

- (f) Beverage Provider shall have the right to withhold and not pay further Sponsorship Funding or any other amounts which may become payable to District pursuant to this Agreement if: (i) District has failed to perform its obligations hereunder, (ii) Beverage Provider's rights hereunder have been lost, limited or restricted, or (iii) there exists a bona fide dispute between the parties.
- 11. <u>Notices</u>. Any notices or other communication hereunder shall be in writing, shall be sent via registered or certified mail, and shall be deemed given when received.

# If to Beverage Provider:

Tri-States Coca-Cola Bottling Company 5000 W. 25<sup>th</sup> ST. Indianapolis, In. 46227 Attention: Business Unit Vice President and General Manager

# with a copy to:

Coca-Cola Enterprises Inc. 2500 Windy Ridge Parkway Atlanta, Georgia 30339 Attention: General Counsel

#### If to District:

MSD of Washington Township 8550 Woodfield Crossing Blvd. Indianapolis, Indiana 46240 Attention: Joe Licata

# 12. Representations, Warranties and Covenants

- (a) <u>Representations, Warranties and Covenants of District.</u> District represents, warrants and covenants to Beverage Provider as follows:
  - (i) <u>District Authority</u>. District has full power and authority to enter into this Agreement and to grant and convey to Beverage Provider the rights set forth herein.
  - (ii) <u>District Binding Obligation</u>. All necessary approvals for the execution, delivery and performance of this Agreement by District have been obtained, and this Agreement has been duly executed and delivered by District and constitutes the legal and binding obligation of District enforceable in accordance with its terms.

- (iii) No Conflict With Other Agreements. District has not entered into, and during the Term of this Agreement, will not enter into (a) any other agreements (including agreements with any broadcaster or any other Beverage providers of the Campus, Schools, Stadium and/or the Teams) which would prevent it from fully complying with the provisions of this Agreement or (b) any agreement granting Beverage availability and merchandising rights that are inconsistent with the rights granted to Beverage Provider pursuant to this Agreement, including any agreements with concessionaires or third party food service operators, vending companies, boosters, parents and student groups, and/or other entities which sell, distribute or advertise Beverages and/or food (including agreements with broadcasters or other Beverage Providers of the Campus, Schools, Stadium and/or the Teams). District further covenants that it will require compliance with the relevant provisions of this Agreement by third party food service operators, vending companies, concessionaires, boosters, parent and student groups, and/or other entities which sell, distribute or advertise Beverages and/or food on the Campus, or which sponsor events on the Campus.
- (b) <u>Representations and Warranties and Covenants of Beverage Provider.</u> Beverage Provider hereby represents, warrants and covenants as follows:
  - (i) <u>Authority</u>. Beverage Provider has full power and authority to enter into and perform this Agreement.
  - (ii) <u>Binding Agreement</u>. All necessary approvals for the execution, delivery and performance of this Agreement by Beverage Provider, have been obtained, and this Agreement has been duly executed and delivered by Beverage Provider, and constitutes the legal and binding obligation of Beverage Provider, enforceable in accordance with its terms.
  - (iii) No Conflict With Other Agreements. Beverage Provider has not entered into and during the Term of this Agreement, will not enter into, any other agreements which would prevent it from fully complying with the provisions of this Agreement.
- (c) <u>General</u>. Each of the parties hereto agree that the representations, warranties and covenants contained herein shall survive the execution and delivery, and if appropriate the termination, of this Agreement.
- 13. <u>Assignment</u>. This Agreement or any part hereof shall not be assigned or otherwise transferred by either party without the prior written consent of the other party. Notwithstanding the foregoing, Beverage Provider shall be entitled to assign its rights and obligations under this Agreement pursuant to the sale of substantially all of its assets.
- 14. <u>Claims</u>. In no event will Beverage Provider accept any audits of, or claims of discrepancies or errors in, pricing, rebates, commissions, funding, discounts, or other consideration provided under this Agreement ("Claims") more than one (1) year from the date of invoice or the date of funding or consideration, as applicable. In order to present Claims within forty-five (45) days of the date of invoice, commission report, check or other applicable documentation, District shall provide Beverage Provider a detailed, written request specifying the particular price, commission, funding, product, amount in dispute and reason for dispute, along with a true copy of the original invoice, commission report, check or other applicable documentation. In order to present Claims later than forty-five (45) days from the date of invoice (but not more than one (1) year from the date of invoice), District shall provide to the Beverage Provider a request as specified above, and, in addition, submit true copies of any check remittances, and any other relevant documentation showing proof of Claim. Beverage Provider will review each Claim in good faith and provide responses to each properly-made Claim. Beverage Provider will work directly

with the District to resolve any Claims or audit issues, but will not interact with third-party auditors or contractors. Any audits requested by District shall take place during normal business hours and shall be conducted at Beverage Provider's place of business.

- 15. <u>Modifications</u>. No modification or waiver of any of the terms and conditions of this Agreement shall be effective unless such modification or waiver is expressed in writing and executed by each of the parties hereto. This Agreement may be amended only in writing signed by each of the parties hereto.
- 16. Relationship of Parties. The parties are acting herein as independent contractors and independent employers. Nothing herein contained shall create or be construed as creating a partnership, joint venture or agency relationship between any of the parties and no party shall have the authority to bind the other in any respect.
- 17. <u>Retention of Rights.</u> District shall not obtain, by this Agreement, any right, title or interest in the trademarks of The Coca-Cola Company, nor shall this Agreement give District the right to use, refer to, or incorporate in marketing or other materials the name, logos, trademarks or copyrights of The Coca-Cola Company.
- 18. <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of Indiana.
- 19. <u>Applicable Law</u>. Each of the parties hereto agrees that it will, in its performance of its obligations hereunder, fully comply with all applicable laws, regulations and ordinances of all relevant authorities and shall obtain all licenses, registrations or other approvals required in order to fully perform it obligations hereunder.
- 20. <u>Captions</u>. The captions used in this Agreement are for convenience only and shall not affect in any way the meaning or interpretation of the provisions set forth herein.
- 21. <u>Entire Agreement</u>. This Agreement shall constitute the complete and exclusive written expression of the intentions of the parties hereto and shall supersede all previous communications, representations, Agreements, promises or statements, either oral or written, by and between either party.

IN WITNESS WHEREOF, the undersigned have caused this Agreement to be duly executed as of the date last below written.

Beverage Provider:	District:
By: Maure Never	Ву:
Printed Name: Maira Neuendani	Printed Name:
Title: W Finance	Title:
Date: 8-10-05	Date:
Beverage Provider:	District:
By: <u>Lan Bem</u>	Ву:
Printed Name: Laufa Brunan	Printed Name:
Title: Contract Analyst	Title:
Date: 8-10-09	Date:

# EXHIBIT A

	Pricing	Rebate
300 ml Dasani	\$9.40	\$2.40
12 oz Dasani	\$9.40	\$2.40
12 oz Can Carbonated	\$9.40	\$2.40
20 oz Dasani / Dasani Flavors	\$15.40	\$4.50
12 oz PET PowerAde	\$14.50	\$2.40
12 oz PET Vitamin Water	\$19.68	\$2.40
20 oz PET PowerAde / PowerAde Zero	\$22.00	\$4.50
10 oz PET Minute Maid Juice To Go	\$14.70	\$2.40
2 Ltr PET Carbonated	\$10.30	\$2.00
20 oz PET Carbonated	\$20.60	\$4.50
12 oz PET Fuze	\$14.50	\$2.40
12 oz PET V-8 (12 to a case)	\$12.70	\$1.20/\$2.40
20 oz PET Vitamin Water	\$24.96	\$2.40