

## Save money and stay in network with Delta Dental

With your Delta Dental PPO<sup>SM</sup> (Point-of-Service) plan, you may save more money and receive higher levels of coverage when visiting a Delta Dental PPO dentist. Our PPO dentists have agreed to accept lower fees as full payment for covered services. However, if you go to a dentist who doesn't participate in Delta Dental PPO, you can still save money if your dentist participates in Delta Dental Premier®. Like our PPO dentists, Delta Dental Premier dentists agree to accept Delta Dental's fee determination as full payment for covered services.

| DELTA DENTAL<br>NETWORKS | Delta Dental PPO       | <ul> <li>No balance billing on covered services</li> <li>Most significant network discounts with more than 168,000 office locations nationwide</li> <li>Dentists file claims for enrollee</li> </ul> |  |
|--------------------------|------------------------|--|--|
|                          | Delta Dental Premier   | <ul> <li>No balance billing on covered services</li> <li>Significant network discounts with the most office locations nationwide—251,000¹</li> <li>Dentists file claims for enrollee</li> </ul>      |  |
| OUT-OF-NETWORK           | Out-of-network dentist | <ul><li>May be balance billed</li><li>No network discounts</li><li>May need to file own claims</li></ul>   |  |

<sup>1</sup> National network statistics: Delta Dental Plans Association, May 2012

## Examples of how it works:

As shown below, your lowest out-of-pocket costs result from going to either a Delta Dental PPO or Delta Dental Premier dentist.\*

|                |                           | DELTA DENTAL<br>PPO DENTIST | DELTA DENTAL<br>PREMIER<br>DENTIST | OUT-OF-<br>NETWORK<br>DENTIST |
|----------------|---------------------------|-----------------------------|------------------------------------|-------------------------------|
| ADULT CLEANING | Submitted fee:            | \$80.00                     | \$80.00                            | \$80.00                       |
|                | Maximum allowed fee:      | \$54.00                     | \$77.00                            | \$63.00                       |
|                | Coverage level:           | 100%                        | 100%                               | 100%                          |
|                | Amount Delta Dental pays: | \$54.00                     | \$77.00                            | \$63.00                       |
|                | AMOUNT YOU PAY:           | \$0.00                      | \$0.00                             | \$17.00                       |
| CROWN          | Submitted fee:            | \$950.00                    | \$950.00                           | \$950.00                      |
|                | Maximum allowed fee:      | \$675.00                    | \$898.00                           | \$744.00                      |
|                | Coverage level:           | 50%                         | 50%                                | 50%                           |
|                | Amount Delta Dental pays: | \$337.50                    | \$449.00                           | \$372.00                      |
|                | AMOUNT YOU PAY:           | \$337.50                    | \$449.00                           | \$578.00                      |

<sup>\*</sup>Payment examples above are illustrative only. Fees and reimbursements can vary by location and dentist. They do however represent how payment is determined.

